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16 SUPERIOR COURT OF THE STATE OF CALIFORNIA
17 COUNTY OF LOS ANGELES
18

19 CLAUDIA APOLINAR and
EMMANUEL PEREZ-PEREZ,

20 Plaintiffs,

21 v.

22 POLYMER80, INC., a Nevada
23 corporation, and DOES ONE through
FIFTY,

24 Defendants.
25

Case No. 21STCV29196
Related Case: 21STCV06257 (Lead)

**PLAINTIFFS' OPPOSITION TO
DEFENDANT POLYMER80, INC.'S
DEMURRER, OR,
ALTERNATIVELY, MOTION TO
STRIKE SCANDALOUS MATERIAL**

Judge: Hon. Daniel S. Murphy
Date: February 2, 2022
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1 Defendant Polymer80 sells “ghost gun” kits used to build home-assembled
2 firearms. Such firearms are called ghost guns because they lack serial numbers and
3 are sold, over the internet, without a background check. Increasing violent crime in
4 Los Angeles and across the state is due in part to the spread of ghost guns, which
5 pose a lethal threat to the safety of all Californians.

6 That threat materialized on September 12, 2020, when a felon used the gun he
7 could easily procure and knew would be nearly impossible to trace—a Polymer80
8 ghost gun—to ambush Plaintiffs. He shot Deputy Claudia Apolinar multiple times,
9 including in the jaw and both arms; he shot Deputy Emmanuel Perez-Perez five
10 times, including in the head and hand.

11 Though Defendant relies on the Protection of Lawful Commerce in Arms Act
12 (“PLCAA”) as a shield from liability, PLCAA protection exists only when a defendant
13 has not violated state or federal gun laws. Because Plaintiffs adequately plead
14 violations of multiple such laws—when only one is necessary—Defendant’s PLCAA-
15 based arguments should be rejected.

16 Without PLCAA protection, Defendant bears liability for Plaintiffs’ injuries
17 under negligence and nuisance theories. Contrary to Defendant’s claim, the criminal
18 act of a third party is not a superseding intervening cause where, as here, the
19 likelihood of that criminal act is the very hazard that makes Defendant negligent.

20 I. FACTUAL BACKGROUND

21 Defendant Polymer80 manufactures, advertises, and sells do-it-yourself
22 firearm-assembly kits. First Am. Compl. for Dmgs. (“FAC”) ¶ 10. These kits contain
23 the instructions and components necessary for the quick and easy assembly of
24 firearms, including Glock-style semiautomatic handguns. *Id.* Two different ghost gun
25 kits are at issue in this case: Defendant’s “Buy Build Shoot” kit contains “all the
26 necessary components to build a complete” Glock-style pistol. *Id.* ¶¶ 61, 62 (including
27 photo). Defendant’s PF940C pistol frame kit is not all-parts-included, but includes a
28 nearly finished frame that can quickly and easily be completed. *Id.* ¶ 63. It comes

1 with a jig, drill bits, and other components to assemble a functioning weapon when
2 combined with other parts sold separately. *Id.* ¶ 63 (including photo). Polymer80 sells
3 both kits without background checks or serial numbers, making them basically
4 untraceable. *Id.* ¶¶ 11, 60. As Polymer80 knows, ghost gun kits are therefore
5 attractive to criminals and others barred from legally possessing firearms. *Id.* ¶ 14.
6 Ghost guns—especially Polymer80’s—are found increasingly often at crime scenes,
7 nationwide but especially in Los Angeles. *Id.* ¶¶ 15-16. Polymer80, by far the largest
8 ghost gun maker, accounted for 86% of the 1,475 ghost guns entered into ATF’s
9 ballistics database in 2019. *Id.* ¶ 17.

10 A Polymer80 ghost gun is at the center of this case. On September 12, 2020, a
11 convicted felon legally barred from possessing a firearm ambushed two Los Angeles
12 County Sheriff’s deputies, grievously wounding them with a Polymer80 gun. *Id.* ¶¶ 1-
13 3, 9, 12. The deputies suffered severe and lasting injuries. *See id.* ¶¶ 35-42. They seek
14 damages from Polymer80 because its promotion and sale of ghost gun kits violated
15 federal and state gun laws, was “negligent, reckless, despicable, and malicious” and
16 done with “conscious disregard for the health and safety of others,” and created a
17 public nuisance. *See id.* ¶¶ 22-23, 119-20.

18 **II. LEGAL ARGUMENT**

19 A demurrer tests whether the complaint states a cause of action. *Hahn v.*
20 *Mirda* (2007) 147 Cal.App.4th 740, 747. When considering demurrers, courts read the
21 allegations liberally and in context. *Taylor v. City of Los Angeles Dept. of Water and*
22 *Power* (2006) 144 Cal.App.4th 1216, 1228. The Court must accept as true not only the
23 Complaint’s factual allegations but also “facts that reasonably can be inferred from
24 those expressly pleaded.” *Fremont Indemn. Co. v. Fremont Gen. Corp.* (2007) 148
25 Cal.App.4th 97, 111. In a demurrer proceeding, the defects must be apparent on the
26 face of the pleading or by proper judicial notice. Code Civ. Proc. § 430.30(a). The only
27 issue involved in a demurrer hearing is whether the complaint, as it stands, states a
28 cause of action. *Hahn*, 147 Cal.App.4th at 747.

1 **A. PLCAA does not protect Defendant, given that Defendant**
2 **violated multiple statutes, each of which serves as a predicate**
3 **exception—as alleged in the FAC.**

4 PLCAA protects firearms industry defendants from liability for injuries solely
5 caused by a third party’s criminal conduct, provided the gun industry defendant
6 broke no law. *See* 15 U.S.C. § 7901(a)(6). PLCAA, however, does not apply when the
7 gun industry defendant has “knowingly violated a State or Federal statute applicable
8 to the sale or marketing of the product, and the violation was a proximate cause of
9 the harm for which relief is sought[.]” *Id.* § 7903(5)(A)(iii). “This exception has come
10 to be known as the ‘predicate exception,’ because a plaintiff not only must present a
11 cognizable claim, he or she also must allege a knowing violation of a ‘predicate
12 statute.” *Ileto v. Glock, Inc.* (9th Cir. 2009) 565 F.3d 1126, 1132; *see Soto v.*
Bushmaster Firearms Int’l, LLC (2019) 331 Conn. 53, 117.

13 Relying on the predicate exception, many courts have held PLCAA does not
14 bar negligence or public nuisance claims when predicated on knowing violations of
15 law applicable to the sale of firearms or ammunition.¹ Because the predicate
16 exception refers to “an action in which” a seller violates federal or state law, courts
17 have held that once a predicate violation against a defendant is properly alleged, a
18 claim-by-claim analysis of the lawsuit is not required, and the entire lawsuit can
19 bypass PLCAA.² Here, Plaintiffs more than adequately allege multiple violations of
20 applicable federal and state law that strip PLCAA protection from Polymer80.

21 _____
22 ¹ *See, e.g., King v. Klocek* (N.Y.App. Div. 2020) 187 A.D.3d 1614 (permitting negligence case
23 to proceed against gun store because the case fit within PLCAA’s predicate exception); *Smith*
24 *& Wesson Corp. v. City of Gary* (Ind. Ct. App. 2007) 875 N.E.2d 422, 434-35 (allowing
25 negligence and public nuisance claims to proceed after concluding that violation of a
26 statutory public nuisance law triggered application of the predicate exception); *Corporan v.*
27 *Wal-Mart Stores E., LP* (D. Kan., July 18, 2016, No. 16-2305-JWL) 2016 WL 3881341, at *4
(permitting plaintiff’s negligence claim to proceed where the defendant’s alleged conduct,
with anticipated amendments to the complaint, fell within the predicate exception);
Chiapperini v. Gander Mountain Co. (N.Y. Sup. Ct. 2014) 48 Misc.3d 865, 876-78 (permitting
plaintiffs’ negligence claim to proceed because the complaint had sufficiently alleged knowing
violations of gun laws).

28 ² *See, e.g., Corporan*, 2016 WL 3881341, at *4, n.4 (“[B]ecause the court finds the predicate

1 **1. Violations of the Federal Gun Control Act**

2 Defendant does not dispute that if its kits qualify as “firearms” under the
3 GCA, 18 U.S.C. § 921(a)(3), then its sales practices—including no serial numbers and
4 no background checks—were in violation of federal law and PLCAA protection would
5 not apply. Section 921(a)(3) provides:

6 The term “firearm” means (A) any weapon (including a starter gun)
7 which will or is designed to or may readily be converted to expel a
8 projectile by the action of an explosive; (B) the frame or receiver of any
9 such weapon; (C) any firearm muffler or firearm silencer; or (D) any
10 destructive device. Such term does not include an antique firearm.

11 This statutory language readily supports the conclusion that Plaintiffs have
12 adequately alleged that Defendant’s Buy Build Shoot and pistol frame kits are
13 “firearms” by averring they are “designed to” and “may readily be converted” into an
14 operable weapon or the frame or receiver of “any such weapon.” FAC ¶ 73. That they
15 can be “readily” “converted” is the entire purpose of Defendant’s enterprise.

16 The GCA unambiguously classifies as “firearms” unfinished frames and
17 receivers sold as parts of kits if they are (1) intended to become operable firearms or
18 the frame or receiver of an operable weapon as reflected by their design (“designed
19 to”) or (2) sold such that they can be turned into an operable firearm or the frame or
20 receiver of an operable firearm without much difficulty (“may readily be converted”).
21 That the frames sold as part of Defendant’s PF940C Buy Build Shoot and pistol
22 frame kits are *unfinished* and require minimal additional machining to become the
23 frame of an operable weapon does not change the analysis under the GCA.³

24 _____

25 exception applicable to this action, it declines to engage in the claim-by-claim analysis
26 advanced by defendants.”); *Williams v. Beemiller, Inc.* (N.Y.App. Div. 2012) 100 A.D.3d 143,
27 151, *amended by* (N.Y.App. Div. 2013) 103 A.D.3d 1191 (concluding that a separate analysis
28 of the plaintiff’s negligent entrustment and negligence per se exceptions is unnecessary after
determining that the predicate exception applies).

³See *U.S. v. Stewart* (9th Cir. 2006) 451 F.3d 1071, 1072-73 & n.2 (affirming district court
probable cause finding that “parts kits” for “Maadi-Griffin .50 caliber rifles” sold over
internet, which included receivers that “had not yet been completely machined,” could
“readily be converted” and thus were firearms under § 921(a)(3)); *United States v. Wick* (D.
Mont., July 1, 2016, No. CR 15-30-M-DLC) 2016 WL 10637098, at *1 (explaining that “a

1 Defendant makes much of the placement of “frame or receiver” in subsection
2 (B), purportedly detached from the “designed to” and “may be readily converted”
3 language in subsection (A). Mem. of P. & A. in Supp. of Demurrer (“Dem.”) 9:8-23.
4 But Defendant ignores how they are inextricably connected: when Subsection (B)
5 references the “frame or receiver of *any such weapon*” (emphasis added) it can only be
6 referring to the “weapon” in subsection (A), which of course includes those that are
7 not complete or functional but nevertheless are “designed” to be or “may readily be
8 converted” into a functional weapon. Stated differently, because (A) includes
9 unfinished or inoperable weapons (provided they are “designed to or may readily be
10 converted” to be a functional weapon), it follows that the frame or receiver of “any
11 such weapon” under (B) may be unfinished or not yet operable as well.

12 Defendant also errs in arguing that any finding “that a kit containing an
13 ‘unfinished’ frame and parts to ‘complete’ it is a firearm” pursuant to (A) would
14 render (B) “superfluous.” Subsection (A) captures any gun-building kit containing *all*
15 *the parts* needed to complete a functioning weapon, such as Defendant’s PF940C Buy
16 Build Shoot Kit.⁴ Subsection (B) captures *stand-alone* frames and receivers, such as
17 Defendant’s PF940C pistol frame kit, when they are “designed” to be or “may be
18 readily converted” into the frame of a functional weapon described by (A). In other
19 words, it is the combination of (A) and (B) that brings Defendant’s PF940C *stand-*
20 *alone* pistol frame kit within the definition of firearm, whereas (A) on its own
21 includes Defendant’s *all-inclusive* PF940C Buy Build Shoot kit.⁵

22
23 plain reading of § 921(a)(3) indicates that if the receiver of a weapon can be readily converted
24 to expel a projectile, then that receiver can be considered a ‘firearm’ under the statute,” and
25 upholding verdict where “the receiver pieces in Wick’s parts kits were readily convertible to
26 Uzi receivers” where they could be welded together in “30 to 45 minutes”), *aff’d on other*
27 *grounds*, (9th Cir. 2017) 697 Fed.Appx. 507 (finding that “complete Uzi parts kits that could
28 ‘readily be converted to expel a projectile’ . . . meet[] the statute’s definition of a firearm”).

⁴ The ATF agrees—having represented to a federal court the conclusion of its General
Counsel that the PF940C all-inclusive Buy Build Shoot Kit is indeed a firearm under §
921(a)(3). FAC ¶ 73.

⁵ For the same reason, because both kits satisfy the GCA definition of “firearm,” it does not

1 Nor is Defendant’s reference to *In re Academy, Ltd.* (Tex. 2021) 625 S.W.3d 19
2 availing. Plaintiffs there argued a magazine was a “firearm” under the GCA when
3 packaged and sold with a weapon. *Id.* at 27-28. The court disagreed. *Id.* at 30. If
4 anything, *In re Academy* supports Plaintiffs’ interpretation of the GCA—not
5 Defendant’s—by recognizing that “‘firearm’ is a term of art that includes some
6 component parts but not others.” *Id.* at 29. Frames and receivers are component
7 parts Congress included in the GCA definition of “firearm.” Magazines are not.

8 The FAC also adequately alleges that Defendant’s knowingly illegal business
9 model was a proximate cause of Plaintiffs’ harm. The shooter was a felon legally
10 barred from possessing firearms. FAC ¶ 9. Defendant knew direct sales of
11 unserialized, untraceable kits without background checks was foreseeably attractive
12 to prohibited users like the shooter in this case. *Id.* ¶ 70. Defendant knew its
13 completed kits were illegal to possess in California. *Id.* ¶ 77-94. Because Defendant
14 violated federal and state laws and took no reasonable steps to keep its product from
15 prohibited users, the “shooter was able to obtain one of Defendants’ firearm kit
16 products and chose to ambush [the] Deputies with a Polymer80 firearm.” *Id.* ¶ 71.

17 Nor did Defendant have an innocent state of mind about the illegality of its
18 business model. Dem. 11:7-13. While ATF stated in 2017 that an unfinished PF940C
19 frame, *on its own*, was not a “firearm,” ATF has never concluded the same regarding
20 any Polymer80 *kit*. To the contrary, when ATF put Defendant on notice in 2018 that
21 a *kit* likely would be considered a firearm, Defendant chose not to find out. FAC
22 ¶¶ 103-109. Plaintiffs have alleged knowing violations of the GCA (*id.* ¶¶ 73-76, 103-
23 109), and are entitled to discovery to support those allegations. In any event,
24 Plaintiffs need only allege—as they did here—that Defendant had “knowledge of the
25 facts that constitute the offense,” not that its actions were unlawful.⁶ The Complaint

26 _____
27 matter that, at the pleading stage, Plaintiffs cannot allege “from which PF940C kit the
28 shooter’s firearm was actually built.” Dem. 11:2-3; FAC ¶¶ 61-63, 73-75.

⁶ *See, e.g., Bryan v. U.S.* (1998) 524 U.S. 184, 192 (“The term ‘knowingly’ does not necessarily

1 alleges Defendant knew it was advertising and selling ghost gun kits (*see, e.g.*, FAC ¶
2 120). This is all that is required.⁷

3 2. Violations of the California Unsafe Handgun Act

4 The California Unsafe Handgun Act establishes safety standards for all
5 handguns manufactured, imported, and sold in the state. FAC ¶ 77. The
6 requirements of the CUHA apply to any “person in this state who manufactures or
7 causes to be manufactured . . . an unsafe handgun.” Cal. Penal Code § 32000(a)(1).
8 An “unsafe handgun” is defined as “any pistol, revolver, or other firearm capable of
9 being concealed upon the person” that does not have certain safety devices, meet
10 firing requirements, or satisfy drop safety requirements. *Id.* § 31910.

11 Defendant first addresses its CUHA liability with the strawman that CUHA
12 applies only to “frames” or “kits,” and not their “unfinished” counterparts. Dem.
13 11:16-12:8. The strawman collapses because Plaintiffs do not allege that CUHA
14 applies to “unfinished” frames or receivers. Plaintiffs instead allege that Defendant is
15 *aiding and abetting* the unlawful manufacture of *finished* firearms by persons in
16 California, through Defendant’s sales of its kits to California residents. FAC ¶¶ 83-
17 85. The finished firearms are indisputably “firearms” under California law.

18 Defendant makes no argument that aiding and abetting a violation of law
19 cannot support a predicate exception to PLCAA. Instead, Defendant labels the FAC’s
20 aiding and abetting allegations “conclusory.” Dem. 12:9. Those factual allegations,
21 however, track the required showing for aiding and abetting under California law,

22 _____
23 have any reference to a culpable state of mind or to knowledge of the law”); *U.S. v. Johnson*
24 (9th Cir. 2006) 459 F.3d 990, 996 (“‘Knowledge’ refers only to the defendant’s knowingly
25 possessing the gun, and it does not require knowledge that he is violating the law.”).
26 ⁷ Defendant’s citation to the ATF’s forthcoming Proposed Rule as evidence of the alleged
27 “murkiness of federal precedent” is equally unpersuasive. The Proposed Rule shows, as a
28 matter of plain reading of the GCA, that “firearm parts kits with incomplete frames or
receivers,” whether they contain “most or all of the components . . . necessary to complete a
functional weapon within a short period time,” “are ‘firearms’ under the GCA because they
are *designed to or may readily be converted* to expel a projectile by the action of an explosive.”
86 Fed. Reg. 27,720 at 27,726 (citing *Stewart* and *Wick*, *supra* n.3, among other cases).

1 and are factual allegations that are liberally construed and accepted as true in the
2 face of a demurrer. *Taylor*, 144 Cal.App.4th at 1228; *Fremont Indemn. Co.*, 148
3 Cal.App.4th at 111.

4 “Aiding and abetting” includes a showing of knowledge, intent, and action:

5 [A] person aids and abets the commission of a crime when he or she,
6 acting with (1) knowledge of the unlawful purpose of the perpetrator;
7 and (2) the intent or purpose of committing, encouraging, or facilitating
the commission of the offense, (3) by act or advice aids, promotes,
encourages or instigates, the commission of the crime.

8 *People v. Beeman* (1984) 35 Cal.3d 547, 561. Here, Plaintiffs clearly allege Defendant
9 aided and abetted the unlawful manufacture of firearms: (1) *knowledge*—Defendant
10 knew its kits would be assembled into handguns that do not comply with the CUHA
11 and are not on the CUHA’s approved Roster of Safe Handguns, FAC ¶¶ 81-84; (2)
12 *intent*—Defendant intended that its kits be assembled into handguns, *id.* ¶ 83, and
13 sold those kits into California, *id.* ¶¶ 13, 33, 61, 63; and (3) *action*—Defendant
14 marketed and sold the components, tools, instructions, and videos needed to build an
15 unsafe handgun, all while having customer service ready to help customers “complete
16 this product,” *id.* ¶¶ 64-66, 84.

17 This aiding and abetting included, “on information and belief, [Defendant’s]
18 aiding and abetting the manufacture in California of the Polymer80 PF940c handgun
19 used to shoot Plaintiffs.” FAC ¶ 85. This conduct, Plaintiffs allege, was a “proximate
20 cause of the injuries sustained by Plaintiffs during their ambush.” *Id.*

21 **3. Violations of the California Assembly of Firearms Law**

22 After July 1, 2018, the California Assembly of Firearms Law requires “a
23 person manufacturing or assembling [a] firearm” to “[a]pply to the Department of
24 Justice” for a serial number. Cal. Penal Code § 29180(b)(1). “If the firearm is
25 manufactured or assembled from polymer plastic, 3.7 ounces of material type 17-4
26 PH stainless steel shall be embedded within the plastic” into which the serial number
27 can be engraved. *Id.* § 29180(b)(2)(B). Polymer80 violated these provisions.

28 As with CUHA, Defendant responds with the strawman that CAFL applies

1 only to finished frames. This is neither Plaintiffs’ argument nor what the FAC
2 alleges. Plaintiffs allege Defendant violated the CAFL by aiding and abetting the
3 manufacture of firearms that failed to meet CAFL’s requirements for serialization
4 and inclusion of 3.7 ounces of steel in a polymer frame. FAC ¶ 94.

5 Defendant further contends the FAC does not allege that the firearm at issue
6 was manufactured after the CAFL came into effect in July 2018. To the contrary,
7 Plaintiffs alleged both that Defendant knew the kits it sold as of and after July 2018
8 would be unlawful to possess in California and that the firearm at issue here was
9 illegal under the CAFL requirements. *Id.* ¶¶ 93-94. Taken together, these
10 paragraphs allege the gun at issue was manufactured after CAFL took effect; any
11 dispute on this point raises factual questions not cognizable on a demurrer.

12 The balance of Defendant’s CAFL argument reprises the complaint that
13 Plaintiffs’ allegations are conclusory. Again, Defendant’s aiding and abetting is
14 alleged in detail: (1) *knowledge*—Defendant knowingly sold kits for assembling
15 firearms without a serial number, including the gun at issue, going so far as to
16 market the lack of serial numbers and background checks while aware of CAFL’s
17 requirements, FAC ¶¶ 88-90; (b) *intent*—Defendant intended for its PF940 kits to be
18 completed into operable firearms without complying with the CAFL, designing them
19 so they could not be completed in compliance with CAFL’s serialization
20 requirements, *id.* ¶¶ 91-93; (3) *action*—Defendant marketed and sold the
21 components, tools, and instructions needed to build an unserialized handgun, with
22 customer service ready to help, *id.* ¶¶ 64-66, 94.

23 This aiding and abetting included, “on information and belief, [Defendant’s]
24 aiding and abetting the manufacture in California of the Polymer80 PF940C
25 handgun used to shoot Plaintiffs.” *Id.* ¶ 94. This conduct was a “proximate cause of
26 the injuries sustained by Plaintiffs.” *Id.* Plaintiffs easily meet their pleading burden
27 regarding the CAFL predicate exception.

28

1 **4. Plaintiffs allege violations of the California Unfair**
2 **Competition Law**

3 The UCL defines “unfair competition” as “any unlawful, unfair or fraudulent
4 business act or practice and unfair, deceptive, untrue or misleading advertising”
5 Cal. Bus. & Prof. Code § 17200. This statute is intentionally broad in scope. *Cel-Tech*
6 *Commc’ns, Inc. v. Los Angeles Cellular Tel. Co.* (1999) 20 Cal.4th 163, 181. Written in
7 the disjunctive, it proscribes multiple unfair business practices. *Id.* at 180. Pertinent
8 here are (a) unlawful, (b) unfair, and (c) fraudulent practices and unfair, deceptive,
9 untrue, and misleading advertising.⁸

10 **(a) Unlawful practices**

11 The UCL “borrows’ violations of other laws and treats them as unlawful
12 practices.” *Id.* Here, Plaintiffs have alleged that Defendant’s conduct violated three
13 “borrowed” statutes—the GCA, CUHA, and CAFL. FAC ¶¶ 72-94. Defendant’s only
14 response is to reiterate its claim that its kits were in fact legally sold, and to buttress
15 that claim with a citation to *In re Firearms Cases* (2005) 126 Cal.App.4th 959. But
16 the kits were not legal to sell. *Supra* at 5-10. Nor is *In re Firearms* on point. There,
17 defendants *legally* sold non-defective products, 126 Cal.App.4th at 985, and the court
18 found that “[w]ithout some hint of participation or encouragement of wrongful
19 conduct, there is no connection between defendants and the alleged wrongdoing,” *id.*
20 at 982. Here Plaintiffs allege Defendant *illegally* sold a product particularly
21 attractive to people barred from possessing guns and illegal to own in California in
22 its completed state. FAC ¶¶ 14, 51-53, 66, 70, 72-94.

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26 ⁸ Defendant first objects that Plaintiffs cannot recover under the UCL because they
27 “are neither consumers nor competitors of Polymer80’s products.” Dem. 13:5-7. This
28 is a red herring. For the UCL to serve as a predicate violation under PLCAA,
Plaintiffs only must allege that Polymer80 violated it; Plaintiffs do not need standing
to sue under the predicate statute itself. *See, e.g., Prescott v. Slide Fire Sols., LP* (D.
Nev. 2019) 410 F.Supp.3d 1123, 1139 n.9.

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(b) Unfair practices

Defendant entirely overlooks Plaintiffs’ allegations of unfair practices. *See* FAC at ¶¶ 95, 97, 110-13. A business practice is “unfair” when it “threatens an incipient violation of [a law], or violates the policy or spirit of [a law] . . . or otherwise significantly threatens or harms competition.” *Cel-Tech*, 20 Cal.4th at 187. It may also be unfair when it is “immoral, unethical, oppressive, unscrupulous or substantially injurious to consumers and requires the court to weight the utility of the defendant’s conduct against the gravity of the harm” *Drum v. San Fernando Valley Bar Ass’n* (2010) 182 Cal.App.4th 247, 257. Plaintiffs pleaded both versions of “unfair” business practices, and Defendant provided no response.

(c) Fraudulent practices and unfair advertising

Regarding their fraudulent and deceptive conduct, Defendant argues that Plaintiffs must plead “actual reliance” on Defendant’s conduct. Dem. 13:14-18. While there is an “actual reliance” requirement in the UCL, “[t]his conclusion, however, is the beginning, not the end, of the analysis of what a plaintiff must plead and prove under the fraud prong of the UCL.” *In re Tobacco II Cases* (2009) 46 Cal.4th 298, 326; *see also Morgan v. AT&T Wireless Servs., Inc.* (2009) 177 Cal.App.4th 1235, 1258. UCL “reliance is proved by showing that the defendant’s misrepresentation or nondisclosure was ‘an immediate cause’ of the plaintiff’s injury-producing conduct.” *In re Tobacco II Cases*, 46 Cal.4th at 326. A misrepresentation is an “immediate cause” if “in all reasonable probability” the injury would not have occurred without it. *Id.* The plaintiff need not prove the defendant’s conduct was the only cause of injury, only that it was a “substantial factor” in causing the harm. *Id.* When the “misrepresentation was material,” “a presumption, or at least an inference, of reliance arises” *Id.* at 327. “[M]ateriality is generally a question of fact unless the ‘fact misrepresented is so obviously unimportant that the jury could not reasonably find that a reasonable man would have been influenced by it.’” *Id.* Finally, “a plaintiff need [not] demonstrate individualized reliance on specific

1 misrepresentations to satisfy the reliance requirement.” *Id.*

2 Plaintiffs extensively pled their allegations of Defendant’s misrepresentations.
3 Defendant not only claimed its kits were legal, it led consumers to believe the ATF
4 had determined its kits were legal. FAC ¶¶ 98, 100, 102. In fact, the ATF
5 determination letters Defendant received were for “pistol frames and lower receivers
6 *standing alone*,” not when sold as part of kit. *Id.* ¶ 103 (emphasis in original). When
7 Defendant submitted its PF940v2 unfinished frame to the ATF in December 2017,
8 Defendant did not disclose that it would be sold as part of a kit along with additional
9 items to finish the frame or gun. *Id.* ¶ 104. The ATF declined to issue a
10 determination letter, because it could tell this was only a component part, not the
11 whole kit. *Id.* ¶¶ 105-106. Instead of submitting the entire kit, as the ATF asked,
12 Defendant submitted nothing and continued selling its kits, all while
13 misrepresenting that its kits had been found to be legal. *Id.* ¶ 108-13.

14 Defendant’s fraudulent conduct encouraged and led consumers to purchase
15 illegal gun-building kits, including the one completed into the firearm used in this
16 case. The claim that a dangerous product is legal when in fact it is illegal is the kind
17 of claim “a reasonable man” buying a gun “would attach importance to” when
18 “determining his choice of action.” *See In re Tobacco II Cases*, 46 Cal.4th at 327. This
19 claim gives rise to “a presumption, or at least an inference, of reliance.” *See id.*
20 Likewise, falsely asserting its kits were legal was an “immediate cause” of the
21 Plaintiffs’ injuries. *See id.* at 326. Had Defendant been truthful with its California
22 consumers that its kits were illegal, it could not have sold them into the state.

23 **B. Neither of Plaintiffs’ causes of action should be dismissed.**

24 Defendant contends that the crime perpetrated against Plaintiffs was a
25 superseding intervening cause of harm, overlooking the tight connection between
26 Defendant’s conduct and the crime committed. Defendant supplied the
27 instrumentality necessary to commit such a crime, in a form (no serialization) suited
28 to the commission of such a crime, and a manner (no background checks) that

1 enabled purchase by and attracted the group of people most likely to commit such a
2 crime (criminals ineligible to purchase or possess guns). When, as here, there is a
3 close connection between Defendant's conduct and the crime, that a third-party
4 committed the crime does not absolve Defendant:

5 If the realizable likelihood that a third person may act in a particular
6 manner is the hazard or one of the hazards which makes the actor
7 negligent, such an act whether innocent, negligent, intentionally
 tortious or criminal does not prevent the actor from being liable for
 harm caused thereby.

8 *See Campodonico v. State Auto Parks, Inc.* (1970) 10 Cal.App.3d 803, 808. Thus, a
9 defendant is responsible for an injury brought about by its negligence combined with
10 a subsequent independent cause, when that "intervening cause" was either
11 foreseeable or "caused injury of a type which was foreseeable." *Akins v. Sonoma Cty.*
12 (1967) 67 Cal.2d 185, 199. On the other hand, a "superseding cause" is one that
13 produces "harm of a kind and degree so far beyond the risk the original tortfeasor
14 should have foreseen that the law deems it unfair to hold him responsible." *Lawson v.*
15 *Safeway Inc.* (2010) 191 Cal.App.4th 400, 417. That is not the case here.

16 *Martinez v. Pacific Bell* (1990) 225 Cal.App.3d 1557, cited by Defendant, only
17 further supports Plaintiffs' argument. There, the court held that a telephone
18 company did not proximately cause third-party criminal acts because there were no
19 measures it could have taken to prevent them. *Id.* at 1564-65. The company had no
20 control over the property where the crime occurred, and even if its pay phone
21 attracted the crime of drug sales, liability could not extend to the entirely separate
22 crime of robbery committed by unidentified assailants. *Id.* at 1561. Here, by contrast,
23 Defendant violated both federal and state gun laws and sold a product the seller
24 knew was attractive to criminals and would be illegal to own in California. A
25 criminal, in turn, used those very products to cause the resulting tragedy in the
26 expected manner, not to commit some other, unrelated crime. Unlike the defendant
27 in *Martinez*, Defendant Polymer80 had both a duty and the power to prevent the
28 intervening third-party conduct. *See id.* at 1564.

1 The cases Defendant relies on are easily distinguishable because they address
2 only *legal* sales of firearms. *See, e.g., Iletto v. Glock Inc.* (9th Cir. 2004) 370 F.3d 860,
3 862 (“Again, Glock is not alleged to have done anything illegal.”); *In re Firearm*
4 *Cases*, 126 Cal.App.4th at 985 (no evidence “defendant had actual knowledge that
5 specific retailers were illegally supplying guns”); *Casillas v. Auto-Ordnance Corp.*
6 (N.D. Cal., May 17, 1996, No. C 95-3601 FMS) 1996 WL 276830, at *1-4 (weapon was
7 sold *legally* through a federally licensed firearm dealer). Not only were the sales here
8 illegal, but the statutes that were violated extend far beyond California’s general
9 negligence and nuisance statutes.

10 Finally, Defendant argues that under *In re Firearms Cases*, Plaintiffs’
11 nuisance cause of action fails to plausibly allege any unlawful or illegal action by the
12 Defendant. As per the detailed analysis in prior sections, this is simply not true. In
13 stark contrast to *In re Firearms Cases*, not only has Defendant violated federal and
14 state laws, but its violations were a proximate cause of the harm suffered by the
15 Plaintiffs. *See* 126 Cal.App.4th at 989.

16 **C. Defendant’s motion to strike should be denied.**

17 Motions to strike are appropriate only in limited circumstances when the
18 allegations are irrelevant, false, or improperly pled. Code Civ. Proc. § 436. None of
19 Plaintiffs’ allegations approach this standard. Paragraphs 15-16, 46-55, and 57 of the
20 FAC provide background on the recent rapid rise in the use of ghost guns to commit
21 violent crimes, as well as descriptions of how and why ghost guns are dangerous.
22 These allegations contextualize both the public safety threat ghost guns pose and
23 Defendant’s culpability in playing a major role in their sale and distribution. In
24 paragraph 56, allegations concerning ghost guns made by other manufacturers
25 illustrate major news events that put Defendant on further notice that ghost guns
26 are being used in murders by people who are barred from legally owning guns. A
27 reasonable manufacturer would alter its practices in response; Defendant, further
28 demonstrating its negligence, did nothing. The motion to strike should be denied.

1 **III. CONCLUSION**

2 Plaintiffs respectfully request that Defendant's demurrer be overruled.

3 Dated: January 20, 2022

WALKUP, MELODIA, KELLY & SCHOENBERGER

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By: 

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PROOF OF SERVICE
Apolinar v. Polymer80
Case No. 21STCV29196 (Lead Case No. 21STCV06257)

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**PLAINTIFFS' OPPOSITION TO DEFENDANT POLYMER80, INC.'S
DEMURRER, OR, ALTERNATIVELY, MOTION TO STRIKE SCANDALOUS
MATERIAL**

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